

Dear Partner,

We are pleased to announce that VITEC has acquired the Anevia Flamingo Hospitality and Enterprise video delivery business, from ATEME. This is an exciting extension to our Hospitality and Enterprise activity and follows on from our acquisition earlier this year of the Enterprise IP video company Exterity.

The combination of our businesses and technology enable us to provide a set of products and solutions that we believe are unmatched in the market today, and we hope that you will be able to take advantage of combined product range to support your current and future IP video streaming solution needs.

As Flamingo customers, we want to make sure that the transition from ATEME to VITEC as a supplier is as smooth as possible for you. We do not anticipate any disruption as we work through the transition with you, but be assured that we will deal with any issues that may occur as quickly as possible.

Sales Support

From a Sales perspective, you should experience no change in how our relationship with you is handled. We are delighted to welcome the ATEME Flamingo Sales team to the VITEC hospitality and enterprise sales organisation and they will therefore continue to be your main sales contacts with VITEC.

Technical Support

In order to provide you with the best quality Technical Support and maintenance services, you can now get in touch with us through the [VITEC Support Helpdesk portal](#).

Thank you for your patience as we complete the transition process to VITEC and we look forward to providing you with a continued high level of support going forward.

Yours sincerely,

Colin Farquhar
SVP Sales, VITEC