

FY 2017 revenue: €12.6 million (+9%)

- Strong acceleration of growth in Telecom business in H2 2017 (+53%)
- Renewed sales momentum for the Enterprise business

Anevia, a leading provider in OTT and IPTV software solutions, has reported its revenue for the second half of 2017 and the full year 2017.

<i>French GAAP, in €m</i>	1st half			2nd half			Year		
	H1 2016	H1 2017	Chg.	H2 2016	H2 2017	Chg.	2016	2017	Chg.
Telecom	3.2	3.8	+19%	3.8	5.7	+53%	7.0	9.5	+37%
Enterprise	2.5	1.6	-39%	2.1	1.5	-28%	4.6	3.1	-34%
TOTAL	5.7	5.3	-7%	5.9	7.3	+24%	11.6	12.6	+9%

(1) 2017 data not audited

Anevia's revenue amounted to €12.6 million in 2017, a 9% increase compared to 2016.

Since 2015, Anevia has posted annual average growth (CAGR) in revenue of +18%.

ACCELERATION OF GROWTH IN TELECOM BUSINESS IN H2 2017: +53%

The strong performance posted in the first half by the Telecom business accelerated in the second half with a +53% growth in revenue for the period. In total, the Telecom business was up +37% to €9.5 million in 2017 - a particularly strong performance given that Anevia had already achieved double-digit growth in 2016.

Business was very strong in the second half of the year, marked by new contracts with several leading operators internationally, in the United States, Europe and Asia. Capitalizing on the success of the project deployed for Cablevisión Argentina, Anevia also signed with two new operators to deploy its solutions in several countries in South America.

The period also saw the signing of new project extensions under multi-year contracts with existing customers who wish to remain partners during their transition to OTT.

RENEWED SALES MOMENTUM FOR THE ENTERPRISE BUSINESS

In the second half of the year, Anevia reported a stabilization of revenues for the Enterprise business compared to the first half.

The second half was characterized by the strategic recruitment of Ivonne Prugnaud as VP Sales Worldwide Enterprise, to revive business momentum with her experience in the software industry, particularly within the Hoist group, and with her understanding of the challenges and needs of end customers. The initial effects of this addition to the company were felt as early as the fourth quarter, with good momentum compared to the third quarter.

Additionally, at the end of the year Anevia signed the deployment of its head-end Flamingo in several 5* luxury hotels and palaces in Paris and on the Côte d'Azur.

All things considered, although the Enterprise business was down over the year, the steps taken at the end of the year should positively impact business in 2018.

CASH POSITION AT DECEMBER 31, 2017

At December 31, 2017, Anevia had €2.3 million in cash compared with €2.09 million at December 31, 2016. Cash includes funds raised through the capital increase with preferential subscription rights, which was carried out in February for an amount, net of costs, of close to €1.9 million. Cash also includes a €0.5 million BPI loan and the repayment of the 2016 research tax credit of €0.56 million, recorded in December.

Financial liabilities at December 31, 2017 stood at €3.2 million compared with €3.03 million at December 31, 2016.

Next publication: March 28, 2018, results for the 2017 financial year

About ANEVIA

Anevia is a leading OTT and IPTV software vendor that specialises in delivering innovative solutions for live TV, near-live, video on demand (VOD) and multi-screen. Anevia was founded in 2003 by the developers of the well-known VLC media player, and since then the company has pioneered unique solutions across several fields, including cloud DVR and multi-screen. Anevia's mission is to deliver innovative technologies that enable viewers to enjoy a next-generation TV experience – wherever, whenever and on every screen. Anevia's solutions have been adopted by globally-renowned TV broadcasters, telecommunication and pay-TV operators, video service providers and many private and public companies. Anevia is headquartered in France, with regional offices in the USA and Dubai. Anevia is listed on the Paris Euronext Growth market. For more information please visit www.anevia.com.

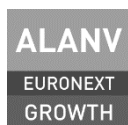
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